From:

"Louis Grimmelbein" < GrimmelL@arentfox.com>

To:

<dwhitis@mail.state.tn.us>

Date:

4/17/00 9:53am

Subject:

BroadStreet Communications, Inc.

Dear Mr. Whitis:

This e-mail confirms my earlier conversation with you this morning concerning whether the projected revenues and accounts receivables provided by BroadStreet Communications, Inc. in its Tennessee Application included reciprocal compensation from terminating ISP traffic.

As et forth in its application, BroadStreet's objective is to emphasize its DSL service but it will also provide dial up internet access service as well. BroadStreet projects most of its internet access income will be due to its providing DSL service. However, the projected revenues includes income from terminating ISP traffic but this amount would be small compared to the income from its DSL service.



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